



# *Senior Product Owner / The Hokus Platform*

*IN LUXEMBOURG, BARCELONA OR IN FRANCE  
PERMANENT EMPLOYMENT CONTRACT*

## *Who are we?*

*The Hokus Platform is a digital BtoB solution, developed in SaaS mode, which connects asset managers (private bankers, insurance brokers) and life insurance companies. The Hokus Platform aims to be the daily tool for private bankers by dematerialising part of their activity and eliminating as much as possible their repetitive administrative tasks related to the management of life insurance contracts.*

*Our fintech, created in 2020, currently operates from 3 countries (LUX, FR, ES). The team is composed of 25 people and is still growing.*

## *Our approach*

*People who join The Hokus Platform are surprised by the extreme agility of our working methods, allowing us to respond quickly to our clients' challenges.*

*Teamwork, listening and cross-functionality are essential to the success of the platform's development projects. Joining The Hokus Platform is to evolve within an international and multicultural team sharing common values:*

- **Motivation:** *We focus on solving complex problems, with a rapid increase in skills and by discarding ready-made ideas*
- **Accountability:** *Those who make decisions about products are also the ones who build them.*
- **Trust:** *We trust our colleagues to make the right choices*

## *The team of Product Owners or PO*

*As part of our PO team, we are responsible for defining and designing the platform functionalities that will deliver maximum business value to users within the time and budget allocated. POs are the link between the*



*user's business needs and the technical part of the project. They must carry the vision of the product and be the interface between the user and the engineering teams. The team currently has 6 Product Owners already in place.*

## *Who are we looking for?*

*We are looking to strengthen our team of Product Owners with profiles that are both experienced and of curious disposition, ready to take part in the adventure of The Hokus Platform to help us accelerate our growth in different areas (Product / Customer Relations / Digitalization).*

### ***Customer Relations Missions: Guiding and assisting the Client.***

- You participate in pre-sales meetings with the sales teams, you are able to frame onboarding projects and lead launch meetings.*
- You assist the client in all phases of the platform's implementation, from scoping to production, in particular by ensuring follow-up and support during the user testing phases.*
- You support the integration of the platform into the client's systems (connections, setting up data flows, configuring functionalities)*
- You are responsible for collecting, analyzing and defining customer needs, improving their experience on a daily basis and ensuring the satisfaction of their customer portfolio*
- You are responsible for framing and prioritising customer requests, defending the functional scope in accordance with the roadmap.*
- You are responsible for supervising the follow-up of incidents/evolution requests and assisting the support team in resolving the requests assigned to them*

### ***Mission Digitalisation of the offer:***

#### ***You build the configuration of insurance products in the platform.***

*You are responsible for evaluating the feasibility of products, establishing product configuration priorities, and arbitrating functional development priorities, while ensuring that the configuration and digitisation work progress in accordance with our customer commitments. You are responsible for configuring the platform's functionalities, new products and for resolving configuration incidents.*

#### ***You have to ensure the coherence of developments to guarantee their scalability and streamlining.***

*You express the client's needs and expectations internally and to the engineering teams. You frame and prioritise customer requests with the engineering team and defend the functional scope in accordance with the roadmap. You write functional specifications, discuss solution design with the engineering teams, estimate technical complexity in relation to the added value for the client, and model the product solutions.*



If you recognize yourself in the above, THP is looking for Senior Product Owners with the following **skills and experience**:

- Good interpersonal skills, excellent communication and presentation skills, team player
- Customer oriented
- Technical aptitude and sensitivity to UX/UI would be a plus.
- Organisational skills, ability to arbitrate, prioritise
- Creative and solution-oriented
- Rigour, perseverance, analytical mind, anticipation, autonomy
- Fluent English and French
- Significant experience in the field of life insurance, product features and familiarity with the issues of digitisation of product offerings
- Digital project management, digital/tech background
- Global understanding of SAAS technologies: Being interested in the technical schema of the platform and its environments (SSO, data exchange standards, CRM feed, APIs, etc.)

## *Benefits*

- *Stimulating work environment: Great coworking centers in Luxembourg or Barcelona, or a fully remote experience with sponsored home office equipment.*
- *All the necessary tools: laptop, keyboard, laptop stand, widescreen monitor and headphones*
- *Health insurance fully covered by THP @ALAN*
- *Monthly meal ticket allowance*